

2015

Annual Report



Jewish Family Services of Delaware's mission is to strengthen individuals, families and the community by providing counseling and support services, based on Jewish values.

Dear Friends,



Dory Zatuchni and
Valerie Middlebrooks

If 2015 can be defined by three words, they would be **transitional** and **thoroughly awesome**. Driven by the desire to better serve individuals and families as a “whole,” we redefined and restructured our core service areas in order to assure coordination among our many programs. This integration of services did not just happen; our stakeholders committed themselves to hours of service helping us move forward with this new dynamic.

Below are but a few of our accomplishments and accolades:

- Employees voted JFS one of The News Journal’s Top Workplaces in Delaware in 2015.
- Maggie Ratnayake, our Director of Older Adult Services, was named one of the *Delaware Business Time*’s 40 Under 40!
- Plans to open our third office and provide services throughout the state of Delaware were realized when we leased our newest office in Lewes, Delaware. Our plans to open another Village serving older adults in eastern Sussex County were realized following many collaborative meetings with the Seaside Jewish Community, Epworth United Methodist Church and CAMP Rehoboth.
- The agency earned licensure from the Division of Substance Abuse and Mental Health as a provider of drug and alcohol counseling.

Our special thanks to all who have worked to further our mission, expand our reach and increase our impact:

- Michael Silverman for leading JFS’s efforts in our first ever golf outing.
- Marci Aerenson and Regina Kerr Alonzo for spearheading the building of our Village Garden which will provide a peaceful environment for older adults, and vegetable and herb gardens to supplement our Bag Hunger Food Pantry.
- Lisa Driban and Rachel Harad for chairing not one but two events to introduce the garden concept to the community and to celebrate its opening eight months later.
- Sarah Driban, for sharing her artistic talents to design and brand all materials for the Village Garden campaign.
- Dan Rosenthal for helping us identify key staff to develop our video production program.
- Berta Borgenicht Kerr for ensuring the agency’s future by making the first actualized gift to JFS through the community’s Create a Jewish Legacy campaign.
- Phyllis and Buddy Aerenson for their unswerving love and support of JFS and the community.

Due to the efforts of our devoted supporters and tireless advocates, JFS is well positioned to increase our capacity to assist those in need to live full and productive lives. It is our honor to have this opportunity to serve our community.

Thank you,



Valerie Middlebrooks, President



Dory Zatuchni, LCSW, Chief Executive Officer

2015 Highlights



Named one of *The News Journal's* 2015 Top Workplaces in Delaware — an honor bestowed on Delaware companies based on surveys of staff members. JFS was ranked among small companies and received the Special Award for Job Meaningfulness.

Launched campaign to build the Dory Zatuchni Village Garden outside JFS's Wilmington office.

The Garden Committee unveiled designs to the community in October 2015, launched a fundraising campaign to build and maintain the garden, oversaw its installation, and planned a gala to celebrate its opening. Completed in June 2016, the Village Garden is designed to meet the specific needs of older adults and is open to all ages and abilities.

Began expansion of JFS counseling and support services to Sussex County. Delaware's southernmost county faces a shortage of mental health services and higher rates of anxiety, depression, and mental health issues among children compared to the rest of the state. JFS's new office in Lewes, which opened in January 2016, was warmly welcomed by elected officials and local organizations like Seaside Jewish Community, CAMP Rehoboth, and Epworth United Methodist Church.

Youth-led #OtherOptions substance abuse prevention campaign reached thousands of young Delawareans. Eighteen youth and young adults encouraged their peers to pursue healthy activities instead of trying drugs. Their photographs, tagged with the activity they themselves choose over drug use, appeared on the direct mail postcards and in the social media campaign. They wrote and starred in the 30 second PSA that reached 53,000 people at local cinemas and many more online.

Awarded License to Provide Alcohol and Drug Outpatient Treatment from Delaware's Department of Health and Social Services' Division of Substance Abuse and Mental Health. Many JFS clients treated for stress, anxiety, depression, and other issues also struggle with substance use. The new license and expertise from our Certified Alcohol and Drug Counselors (CADC) enables JFS to meet the needs of those clients in-house.

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1st Vice President
- Norman Pernick
2nd Vice President
- Michelle Cross
Vice President/Finance
- Kim Drexler
Secretary

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- Alex Tobias

Our Dedicated Staff

Vanessa Stansbury and Alice Stevens — winners of the 2015 Mensch Award for Employee of the Year



Executive & Senior Management

- Dory Zatuchni, LCSW
Chief Executive Officer
- Brenda Krammes, BS
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- Rosemarie Davis
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- Morgan Germack
Medical Billing Specialist

- Jody Grinberg
Financial Assistant
- Liz Hinton
Intake Specialist
- Patricia Lawson
Medical Billing Specialist

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- Kristin Froehlich, LCSW
Supervisor, Therapist
- Karen Glunt, LPCMH
Supervisor, Therapist
- Joanne Kassees, LPCMH
Supervisor, Therapist
- Marc Weisburg, M.Ed., ICADC
Supervisor, Mobile Therapist
- Chantel Bratcher, LPCMH
Therapist
- Matthew Horton, MS
Mobile Therapist
- Nickisha Lingham, M.Ed.
Therapist
- Larita Mason, MA
Mobile Therapist
- Christopher Smith, LCSW
Therapist
- Pamela Stearn, LCSW, CADC
Therapist
- Marcia Winter, LPCMH
Therapist

Older Adult Services

- Karen Commeret, MSW
Care Manager, Brandywine Village Network
- Maggie Sharpe, BS
B'nai B'rith Resident Services Coordinator
- Jones Williams, MPA
Coordinator, Émigré Services

Youth and Family Support

- Cyndi Germack, BS
Career Coach/ FutureNet
- Latoya Irving, M.Ed.
Family Crisis Therapist
- Jignasa Kapadia, MS
Family Crisis Therapist
- Wendell Raulston Jr., BA
Educator/Videographer
- Stacy Repp, MSCC
Family Crisis Therapist
- Ashley Sims-Dixon, MA
Educator/Video Producer
- Vanessa Stansbury, BS
Family Resource Coordinator
- Alice Stevens, MS
Prevention Specialist

“You all work very hard to help me and my family...I love the fact you come to the house and listen to us, see what is really happening.”
— Mobile Therapy Client



In
2015...

3214 people
were
served

68% were served in their
homes, schools, and
communities

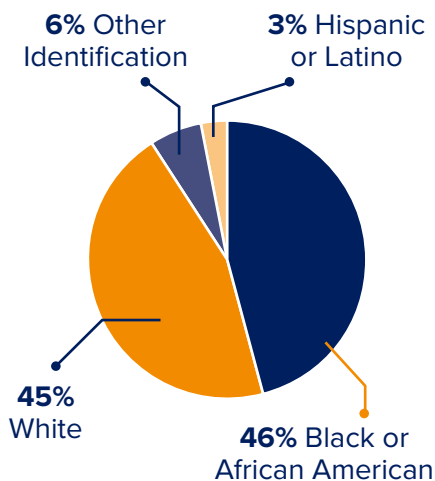
Through our work, we live out these Jewish values:

TIKKUN OLAM: Repairing the World **TZEDEK:** Justice **KEHILLAH:** Community

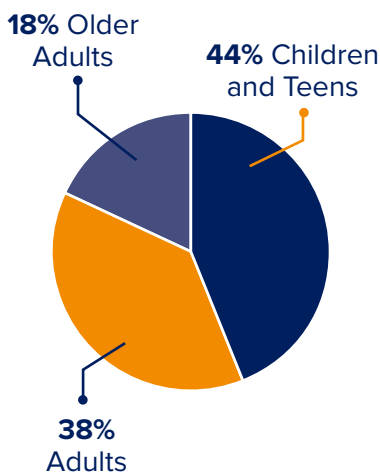
CHESED: Compassion **GIMELUT CHASADIM:** Acts of loving kindness

B'TZELEM ELOHIM: In G-d's image / Respecting the inherent dignity of the individual

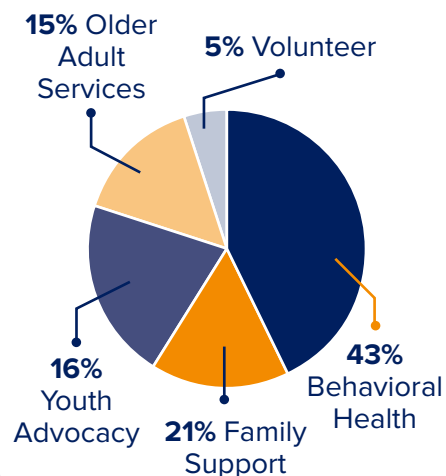
DIVERSITY



GENERATIONS



CORE PROGRAMS



13,643 

counseling sessions helped children, adults, and families better manage their mental health.

287 

older adults gained or maintained their independence.

325 


people connected to support systems & increased their families' stability.


59 

refugee families obtained workforce training or jobs.

480 

young adults learned to build healthy relationships and connections.

565 youth learned substance abuse and dating violence prevention, conflict resolution, and new technological and workplace skills. 

128 Homeless women residing in a Wilmington shelter received vital counseling and support. 

VOLUNTEER STATS

183
Volunteers

3,474
hours of service

2,226
rides given

12,525
miles driven*

*Does not include the miles to/from their homes!

Strengthening and supporting everyone in the family

OUTPATIENT BEHAVIORAL HEALTH

meeting life's challenges and managing mental health

Individual & Family Counseling

Counseling for Substance Use Disorders

Mobile Therapy

(formerly Intensive Outpatient Therapy)

Psychiatric Assessments & Medication Management

SERVICES FOR OLDER ADULTS

living and aging well in the place that is home

Brandywine Village Network – Northeastern
New Castle County

Brandywine Village Network – Eastern Sussex
County (coming Sept. 2016)

Resident Services at B'nai B'rith House

Care Management

Delaware Aging Network (DAN)

YOUTH & FAMILY SUPPORT

strengthening skills to build a safe and secure future

Youth Advocacy

Youth Counseling &
Case Management

Media Literacy & Production

Prevention Education

FutureNet Workforce
Development

Family Support

Healing Hearts Seminar for Divorcing Parents

Promoting Safe and Stable Families

Family Crisis Therapists at Shortlidge,
Marbrook, and Silverlake Elementary Schools

Support Group for Women in Shelters

Bag Hunger Food Pantry

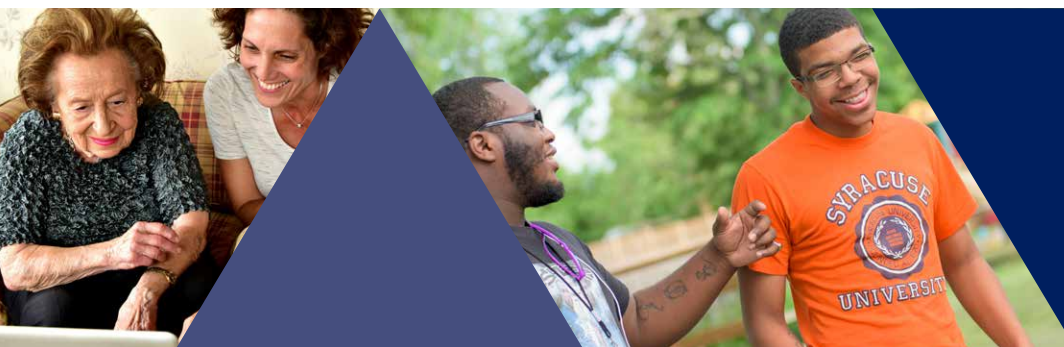
Refugee Services

Healthcare Access

Economic Integration

Family Strengthening

Citizenship Education and
Naturalization Services





I thought that when I could no longer handle things, I would have to move out. I've been in this house for 60 years and it would have decimated me to leave. **JFS's Brandywine Village Network gives me the security to stay here.**

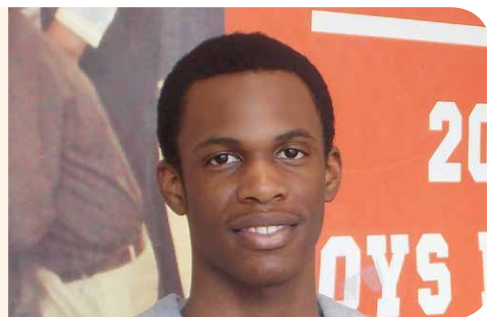
– Ruth, *Brandywine Village Network*

It is so important to have an organization that provides a way for immigrants to find their footing. JFS refugee program has helped me to get a job at Royal Farm, enroll and graduate from DELTECH and now I am UD doing pre-med at Christiana Health system.

– Anonymous, *Refugee Services*

Ms. Sophie is always pushing me to do better: to get a job, to apply to college, to learn about running a daycare. It is great to know that **there is someone who cares about my future** like that.

– Darius, *Youth Advocacy*



You've helped me so much. I wish I would have met you 20 years ago.

– Anonymous, *Outpatient Behavioral Health*

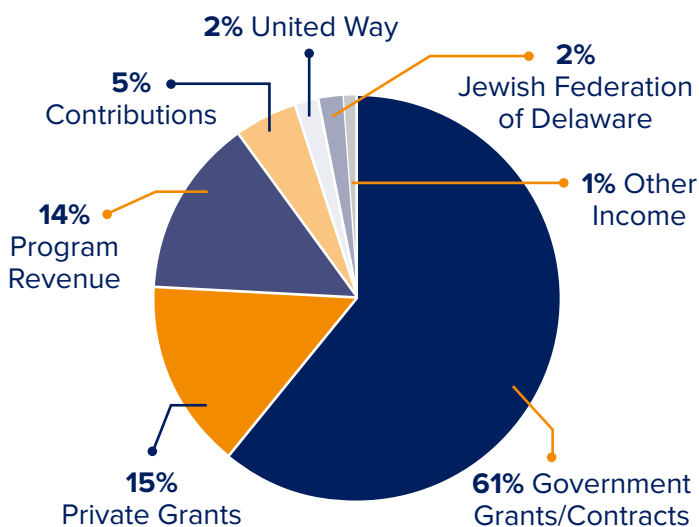


The most effective part of the program is teaching families the process of handling very difficult situations. When they learn how to take that big situation, break it down into little pieces, and conquer one piece at a time, **they can accomplish a lot.**

– Vanessa Stansbury, *Family Resource Coordinator*
Promoting Safe and Stable Families

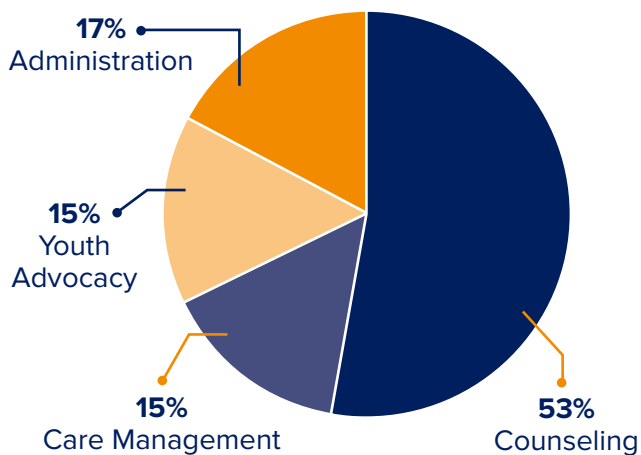
Financial Overview

2015 SUPPORT & REVENUES



\$1,795,783	Government Grants/Contracts	61%
445,732	Private Grants	15%
432,759	Program Revenue	14%
161,350	Contributions	5%
58,690	United Way	2%
47,500	Jewish Federation of Delaware	2%
21,363	Other Income	1%
\$2,963,177	TOTAL	

2015 EXPENSES



\$1,382,614	Counseling	53%
393,048	Care Management	15%
391,890	Youth Advocacy	15%
454,003	Administration	17%
\$2,621,555	TOTAL	

The 2015 audit was completed by Belfint, Lyons & Shuman, P.A., Certified Public Accountants. Comprehensive audit information is available at jfsdelaware.org.



A Heartfelt Thank You



FRIENDS OF JEWISH FAMILY SERVICES

*z”l of blessed memory • Garden Donor • United Way Donor

We are pleased to thank and recognize all donors who contributed to JFS between 1/1/15 & 1/1/16, including those who made gifts to the Garden Campaign (•) or designated gifts through the United Way (•).

Every effort has been made to ensure that the information in this publication is correct. Please direct errors and omissions to the attention of the Development Department (302) 478-9411 and accept our sincerest apologies. For more information on giving, visit jfsdelaware.org/donate.

Champion

Gifts of \$25,000+

- Phyllis & Buddy Aerenson •
- Anonymous (1) • •

Guardian

Gifts of \$5000+

- Leela Rangaswamy
- Michael & Sophie Longwill
- Joe Goldberg & Dory Zatuchni • •

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Gifts of \$2000+

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Donors like you make it possible for us to provide a seamless system of support for everyone in the family – children, teens, adults, and seniors.

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Gifts of \$250+

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“This is the best thing
for me and for my family.
It’s hard, but it works.”

- Haley Caufield & Anthony Coppola
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- McCarter & English
- Stacey Culter & Fit for Life Studio
- Tony Mazolla & Faulkner Auto
- University of Delaware ESL Institute
- Youth Advocacy Services
- Irene & Gary Aber
- Regina & Christopher Alonzo
- Wendy Berger & Michael Silverman
- Elaine, Tom, & Tim Brath
- Tony Coppola & Haley Caufield

“Thank you for all the gifts
and the greatest thing that I
can thank you for is all the joy
you’ve brought.”

- Stacey Friedland
- Michael Guttman & Lynn Wachman
- Michelle & Bradford Glazier

- Steve Gonzer
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- Donna & Ivy Harlev
- Ronna & Moe Hochman

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- Jennifer Steinberg
- Alex & Jill Tobias

JEWISH FAMILY SERVICES LEGACY CIRCLE

The JFS Legacy Circle recognize supporters who have established a named fund to support JFS in their lifetime, informed us of their intent to leave a bequest to JFS, and those of blessed memory who have already left such a gift.

Through their gifts, members of the JFS Legacy Circle join our collective effort to provide a safety net of support aligned with our shared Jewish values and to create a more just world for current generations and for those to come.

Legacy Circle Members

- Regina Kerr Alonzo
- Bob & Debra Berman
- Lisa and David Driban
- Ivy & Donna Harlev
- Peter & Laurie Hazen
- Stacy & Alan Horowitz
- Ken Kamm
- Robin Karol-Eng
- Berta Borgenicht Kerr
- Bethany Kutz
- Valerie Middlebrooks
- Norman & Paula Pernick
- Jordan Rosen
- Max & Judi Rosenberg

- Ruth Rosenberg
- N. Norman* and Helen Schutzman
- Ehyal Shweiki
- Jeff Stape & Caryl Marcus-Stape
- Michael Stape
- Howard & Judith Feinberg* Wilk
- Theodore Zutz
- Anonymous (6)

Named Funds

- Barbara and David Blumberg Family Fund
- Barrett Family Fund
- Berta Borgenicht Kerr Restricted Fund

- Dr. Howard and Judith Feinberg Wilk Fund
- Elaine S. Pizer Fund
- Evelyn and Jacob Zatuchni Family Funds
- Grayson Family Fund for Older Adults
- Isador and Ida Schutzman Fund
- Jan and Michael Weiss Fund
- Martin Sloan Fund
- Michelle and Glenn Engelmann Family Fund
- Tanny Family Funds

*z”l of blessed memory

TRIBUTE CARDS

In honor and celebration...

- | | | | |
|----------------------|-------------------------|------------------|-----------------------|
| • Marci Aerenson | • Leia Hockstein | • Jack Levitan | • Anita & Sam Smulyan |
| • Regina Kerr Alonzo | • Berta Borgenicht Kerr | • Olivia Levitan | • Libby Zirkow |
| • Rabbi Beth Cohen | • Benjamin Kutz | • Norman Pernick | |

In loving memory...

- | | | | |
|---------------------|--------------------|-----------------------|--------------------------|
| • David Balick | • Lillian Evantash | • Beatrice Milner | • Jean & Samuel Stockman |
| • Carroll F. Beck | • David Freschman | • Marjorie Ogintz | • Stephen Strassner |
| • Leah M. Berger | • Faye Goldstein | • Rachel Paster | • Gloria Turman |
| • Rose Berlowitz | • Lolo Heitlinger | • Charles Rojer | • Dorothy Weinstein |
| • Bess Miriam Block | • Leatrice Leapman | • Norma Aaronson Rose | |
| • Ann Breslow | • Ben Lebovitz | • Carl Silver | |
| • Betty Chambers | • Donald Messinger | • Jean Stein | |



MITZVAH BASKETS

Congregation Beth Emeth

- Brooke Hollander
- Evan Benjamin Lewis
- Reece Ratliff
- Danielle Schmoyer
- High Holiday Services
- 2015 Confirmation
- Marriage of Elana Rachel Grumbacher & Howard Chad Marcus

Kesher Israel Congregation

- Bryn Goldman
- Jordan Kaplan
- Madison Leach
- Jack Ores
- Julia Rinaudo
- Jacob Rossin
- Maya Ryle-Friedman
- Matthew Watson
- Scott Weinstein

Congregation Beth Shalom

- Meredith Haines
- Micah Harlev
- Adam Kerzner
- Isaac Lewis
- Bennett Ross
- Julia Tomases

Temple Beth El

- Sophia Jenna Block

Congregation Beth Israel

- Sammy Beck

FOUNDATIONS, CORPORATIONS, & GRANTS

- Delaware Community Foundation
- Bank of America Charitable Foundation
- Longwood Foundation

- New Castle County Council
- Milton & Hattie Kutz Foundation
- Marmot Foundation Marmot
- Robert and Joan Appleby Foundation

- TD Bank
- Pollyanna Foundation
- Chrystal Trust

ALLOCATIONS

- Jewish Federation of Delaware
- United Way of Delaware

LOCAL CONTRACTS

- American Lung Association
- B'nai B'rith Senior Housing
- Ministry of Caring

GOVERNMENT CONTRACTS

- Department of Services for Children, Youth, and their Families
 - › Division of Prevention and Behavioral Health Services
 - › Division of Youth Rehabilitative Services

- Department of Health and Social Services
 - › Division of Medicaid and Medical Assistance
 - › Division of Public Health
 - › Division of Social Services

- › Refugee Assistance Program
- Emergency Food and Shelter Program
- Grant in Aid
- New Castle County Community Development Block Grant

LOCAL SUPPORTERS & SPONSORS

- Airbase Carpet & Tile Mart
- ATI Physical Therapy
- Bank of America Charitable Foundation
- Cardiology Physicians, P.A.
- Cole Schotz, P.C.
- Dynamic Physical Therapy

- Services, LLC
- Fairfax Discount Liquor
- Gunnip and Company, LLP
- Parcels, Inc.
- Ross, Aronstam, & Mortiz, LLC
- Seaside Jewish Community
- Silverman, McDonald & Friedman

- Spine Care Delaware
- Stempler Family Foundation
- Weiss & Saville, P.A.
- Wilmington Family Eye Care

MATCHING GIFTS & EMPLOYEE GIVING

- ACE Charitable Foundation
- Agilent Technologies
- Bank of America Charitable

- Foundation
- BNY Mellon
- Bristol-Myers Squibb Foundation

- FMC Corporation
- Macy's Foundation
- Prudential Foundation Matching Gifts

JFS volunteers turn their values into action.

2015 Volunteer
of the Year
Donald Thureau

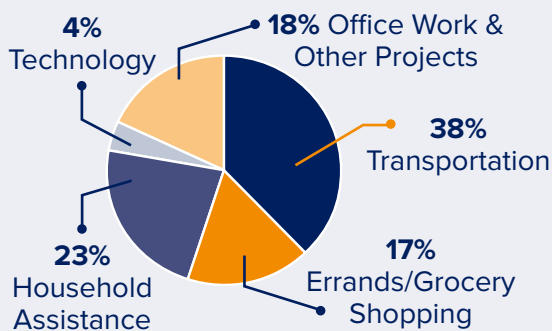


People of every age and from all walks of life generously give their time and talent to support older adults in our Brandywine Village Network. As friendly visitors to seniors in our community. As technology tutors assisting with computers and smart phones. As caring neighbors who help water plants, organize the garage, spruce gardens, rake leaves, and assemble furniture. As kindhearted cooks who prepare meals for our Bag Hunger Food Pantry.

Volunteers drove a total of 12,525 miles, ensuring that BVN members reached their doctors, beauty salons, grocery stores, and more. They “adopted” families in need, gifting countless children with a special holiday and reminding their guardians that there is hope. They collected and sorted food and toiletries. They helped young adults practice interview skills.

When they connect with clients and increase our ability to serve, volunteers make our community a better place to live.

2015 VOLUNTEER ACTIVITY



Transportation	1324.75 hours	38%
Errands/Grocery Shopping	583.25 hours	17%
Household Assistance	823.5 hours	23%
Technology	126 hours	4%
Office Work & Other Projects	616.5 hours	18%
Grand Total	3474 hours	

VOLUNTEERS

- Andrew & Cecilia Abraham
- Catherine An
- Rena Applebaum
- Katie Askren
- Aisha Baig
- Barbara Bedwell
- Robert Bergman
- Jen Blackwell
- Sharisse Borst
- Myrle Bowe
- Freida Brako
- Trevor Brandt
- Prince & Steph Burns
- Luis Caceres-Garcia
- Larry Caldwell
- Alexis Carey
- Jamie & Sara Carty
- Bob Caughey
- Myeshia Christopher
- Kassandra Clarke
- Gerard & Chrystal Clodomir
- Debbie Cluley
- Molly Cohen
- Carol Coleman
- Gabe Cotsell
- Linda Curran
- Andy Danner
- Adithya Dattatri
- Al Delaney
- Matthew D'Elia
- Doug DeVoll
- Pete DiBona
- Treiva Dungee
- Bob Dunlap
- Susan, Amanda, & Ben Ebner
- Susan Fox
- Sheila Gardner
- Alisa Garnek
- Claire Gerchman
- Morgan Germack
- Joe Goldberg
- Lynn Goldberg
- Samantha Graver
- Lillian Gray
- Jody Grinberg
- Corey Hahn
- Ryan & Chayla Hare
- Ivy Harlev
- Deneen Hart
- Mark Herzing
- Ed Hickey
- Pete Higgins
- Gene Hitchens
- Patrick Horsky
- Rick & Elspeth Hynes
- Olivia Iffland
- Linda & Jacob Jaworski
- Susan Jonas
- Terri Kaplan
- Jason, Stephanie, Jordan, & Charlotte Kaplan
- Fred Katz
- Martin Kirk
- Bob Krajleski
- Anand Kunkekar
- Bethany Kutz

- Kathy Kuypers
- Juliette Laws
- Rachel Lee
- Lexie Lerman
- Allen Levine
- Danna Levy
- Paula Long
- Bill Long

- Debbie & Aaron Nachlis
- Mike Nesnow
- Emily Nisbet
- Ashish Parbhakar
- Peg Parsons
- Lynn Paxson
- Kristina & Annie Penrod
- Alison Perez

- Dylan Rothschild
- Michelle Rowland
- Helen Rubin
- Anne Saks
- Katie Salmon
- Simon Schatz
- Teresa & Max Scheiner
- Lauren Schindler

- Michael Turco
- Diane VanScoyck
- Robin Vernon
- Heidi Vorrasi
- Laurel Wagenheim
- Joseph Wahl
- Bill Wallach
- Monica Wamsley



Volunteering refreshes me. I think that all people should try it.

I volunteer to do the vacuuming for two older ladies who are part of the Village. One uses a walker, so it's hard for her to vacuum. The other has bad hips, so it's helpful for her too. They tell me 'you help me so much. I can't even tell you how much this helps.'

– Amy, Volunteer

- Greg Maccari
- Susan Makowski
- Regina Mancini
- Emma Manniso
- Nora Martin
- Bill & Mary Ann McLaughlin
- Campbell McKay
- Aron Megyeri
- Jay Merenda
- Tracey Messenger
- Daniel Metz
- Georgina Mezher
- Eric Montanez
- Sharon Moorhead
- J & Kate Morgner
- Lenore Moston
- Tim Murphy

- Doug & Pam Perkins
- Gabriel Peters, II
- Terry Pierse
- Huguette Piha
- Perry Polss
- Sebastian Quintero
- Mamatha Ratnam
- Hiran Ratnayake
- Carolyn Ray
- Stephanie Reilly
- Christina Renzette
- Debbie Roberts
- Jeanette Rodriguez
- Taylor Rogers
- Matthew Rosen
- John, Karen, & Dylan Roskovensky

- Barbara Schneider
- Jack & Mary Ann Sellers
- Jeannie & Erica Seraiva
- Mary Shaver
- Angelique Shepard
- Robbie Simon
- Ilene Sivakoff
- Stefan Small
- Dorothy Sterling
- Kristen Stuart
- Joshua Stull
- LaShonda Tate
- Stephanie Thomas
- Dayichan Thomas
- Alison Thompson
- Donald Thureau
- Carol Troy

- Amanda Warren
- Kevin Warwick
- Evan Wells
- Joan White
- Deborah Wi
- Sarah Willard
- Megan Williams
- James Williams
- Tonia Williamson
- Josh Wilson
- Beth Winnington
- Linden Wolf
- Maggie Wood
- Tom Youse



If we want to keep everyone safe, we have to step up and help.

I've learned that there aren't great transportation options around here. If you can't drive and you don't have family in the area, it's really difficult to get anywhere. That's why the Village is so important. We make sure that members who don't drive anymore can still get where they need to go.

– Emily, Volunteer

VOLUNTEER GROUPS

- Boy Scout Troop 70
- Camp JCC's Leaders in Training
- Chemours

- Christiana Care Health System Wilmington Hospital Multicultural Heritage Committee

- City Church
- National Association of Women in Construction, Chapter 96

- University of Delaware APO
- University of Delaware Hillel



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288 E. Main Street • Newark, DE 19711
99 Passmore Road • Wilmington, DE 19803
(302) 478-9411

SUSSEX COUNTY

20684 John J. Williams Hwy • Lewes, DE 19958
(302) 827-6040

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We serve clients of all backgrounds regardless of age, race, gender, national origin, religion, ability, sexual orientation or expression.